



WVEC  
613 Woodis Ave.  
Norfolk, VA 23510

Crossroads Media LLC  
66 Canal Center Plaza  
Suite 555  
Alexandria, VA 22314-1576

**Contract #** 842439  
**Schedule Dates** 10/23/12-10/29/12  
**Advertiser** Crossroads GPS (33741)  
**Agency/T-Code** Crossroads Media LLC (2774)/055317791  
**Product** Political - US Senate (1176)  
**Brand** Democrat (Anti) (177520)  
**Salesperson** Blair, Cheryl (2205)  
**Sales Office** TeleRep - Philadelphia  
**Buyer Name** MARONEY,STEPHANIE  
**Phone/Fax** (202) 559-6424 /  
**CPE** 12/11/749  
**Account Types** National/Political PAC - Agency  
**Billing Type** Weekly/Irregular  
**Comments** CROSSROADS GPS :30  
\*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

**Date Entered** 07/13/12  
**Last Modified** 10/19/12  
**Entered By** Penne Marsh  
**CO-OP** No  
**Headline #** 06225767  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$3,925.50  
**Net Total** \$22,244.50  
**Sales Tax**

Norfolk (WVEC) (WVEC)		
By Broadcast Month	Spots	Rate
Oct. 2012	36	\$21,320.00
Nov. 2012	8	\$4,850.00
<b>Grand Total:</b>	<b>44</b>	<b>\$26,170.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	10A- 10:58A (ET)						1			1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	RACHAEL RAY<	7/13/12
2.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	11P- 11:35P (ET)						1			1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
3.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	12P- 12:57P (ET)						1			1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	13 NEWS-12.00<	7/13/12
4.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	5A- 5:58A (ET)						1			1	\$325.00	\$325.00	Norfolk (WVEC) (WVEC)	13 NWS DYBRK A<	7/13/12
5.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	5:29P- 5:58P (ET)						1			1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)	13 NWS AT 5:30<	7/13/12
6.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	6P- 6:30P (ET)						1			1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)	13 EARLY NWS<	7/13/12
7.1	Normal Line / SPOT	10/26/12-10/26/12	5	:30	6:58P- 7:28P (ET)						1			1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)	WHEEL-FORTNE<	10/19/12
8.0	Normal Line / SPOT	10/26/12-10/26/12	5	:30	9A- 10A (ET)						1			1	\$300.00	\$300.00	Norfolk (WVEC) (WVEC)	REGIS&KELLY<	7/13/12
9.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	10A- 10:58A (ET)		1							1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	RACHAEL RAY<	7/13/12
10.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	11P- 11:35P (ET)		1							1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
11.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	12P- 12:57P (ET)		1							1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	13 NEWS-12.00<	7/13/12
12.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	5A- 5:58A (ET)		1							1	\$325.00	\$325.00	Norfolk (WVEC) (WVEC)	13 NWS DYBRK A<	7/13/12
13.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	5:29P- 5:58P (ET)		1							1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)	13 NWS AT 5:30<	7/13/12
14.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	6P- 6:30P (ET)		1							1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)	13 EARLY NWS<	7/13/12

### CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

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**Norfolk (WVEC) (WVEC)**  

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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
15.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	7:28P- 7:57P (ET)	1								1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)	JEOPARDY<	7/13/12
16.0	Normal Line / SPOT	10/29/12-10/29/12	5	:30	9A- 10A (ET)	1								1	\$300.00	\$300.00	Norfolk (WVEC) (WVEC)	REGIS&KELLY<	7/13/12
17.0	Normal Line / SPOT	10/27/12-10/27/12	4	:30	11P- 11:35P (ET)							1			\$750.00		Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
18.1	Normal Line / SPOT	10/27/12-10/27/12	5	:30	5:58A- 8A (ET)							1		1	\$235.00	\$235.00	Norfolk (WVEC) (WVEC)	VARIOUS	10/19/12
19.1	Normal Line / SPOT	10/28/12-10/28/12	5	:30	11P- 11:35P (ET)								1	1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	10/19/12
20.1	Normal Line / SPOT	10/28/12-10/28/12	5	:30	5:58A- 8A (ET)								1	1	\$185.00	\$185.00	Norfolk (WVEC) (WVEC)	VARIOUS	10/19/12
21.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	10A- 10:58A (ET)					1				1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	RACHAEL RAY<	7/13/12
22.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	11P- 11:35P (ET)					1				1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
23.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	12P- 12:57P (ET)					1				1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	13 NEWS-12.00<	7/13/12
24.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	5A- 5:58A (ET)					1				1	\$325.00	\$325.00	Norfolk (WVEC) (WVEC)	13 NWS DYBRK A<	7/13/12
25.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	5:29P- 5:58P (ET)					1				1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)	13 NWS AT 5:30<	7/13/12
26.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	6P- 6:30P (ET)					1				1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)	13 EARLY NWS<	7/13/12
27.1	Normal Line / SPOT	10/25/12-10/25/12	5	:30	7:28P- 7:57P (ET)					1				1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)	JEOPARDY<	10/19/12
28.0	Normal Line / SPOT	10/25/12-10/25/12	5	:30	9A- 10A (ET)					1				1	\$300.00	\$300.00	Norfolk (WVEC) (WVEC)	REGIS&KELLY<	7/13/12

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29.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	10A- 10:58A (ET)			1						1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	RACHAEL RAY<	7/13/12
30.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	11P- 11:35P (ET)			1						1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
31.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	12P- 12:57P (ET)			1						1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	13 NEWS-12.00<	7/13/12
32.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	5A- 5:58A (ET)			1						1	\$325.00	\$325.00	Norfolk (WVEC) (WVEC)	13 NWS DYBRK A<	7/13/12
33.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	5:29P- 5:58P (ET)			1						1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)	13 NWS AT 5:30<	7/13/12
34.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	6P- 6:30P (ET)			1						1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)	13 EARLY NWS<	7/13/12
35.1	Normal Line / SPOT	10/23/12-10/23/12	5	:30	7:28P- 7:57P (ET)			1						1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)	JEOPARDY<	10/19/12
36.0	Normal Line / SPOT	10/23/12-10/23/12	5	:30	9A- 10A (ET)			1						1	\$300.00	\$300.00	Norfolk (WVEC) (WVEC)	REGIS&KELLY<	7/13/12
37.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	10A- 10:58A (ET)				1					1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	RACHAEL RAY<	7/13/12
38.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	11P- 11:35P (ET)				1					1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	7/13/12
39.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	12P- 12:57P (ET)				1					1	\$275.00	\$275.00	Norfolk (WVEC) (WVEC)	13 NEWS-12.00<	7/13/12
40.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	5A- 5:58A (ET)				1					1	\$325.00	\$325.00	Norfolk (WVEC) (WVEC)	13 NWS DYBRK A<	7/13/12
41.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	5:29P- 5:58P (ET)				1					1	\$800.00	\$800.00	Norfolk (WVEC) (WVEC)	13 NWS AT 5:30<	7/13/12
42.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	6P- 6:30P (ET)				1					1	\$825.00	\$825.00	Norfolk (WVEC) (WVEC)	13 EARLY NWS<	7/13/12

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43.1	Normal Line / SPOT	10/24/12-10/24/12	5	:30	6:58P- 7:28P (ET)					1				1	\$1,300.00	\$1,300.00	Norfolk (WVEC) (WVEC)	WHEEL-FORTNE<	10/19/12
44.0	Normal Line / SPOT	10/24/12-10/24/12	5	:30	9A- 10A (ET)				1					1	\$300.00	\$300.00	Norfolk (WVEC) (WVEC)	REGIS&KELLY<	7/13/12
45.0	M/G For 17.0.1 / SPOT	10/27/12-10/27/12	5	:30	11:30P- 12:05A (ET)							1		1	\$750.00	\$750.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11P	10/1/12

### CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> <span style="font-size: 1.2em; margin-left: 40px;">WVEC</span> <span style="font-size: 1.2em; margin-left: 40px;">Norfolk</span>	<b>Date:</b> <span style="font-size: 1.2em; margin-left: 20px;">10/22</span>
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I, Stephanie Maroney

do hereby request station time concerning the following issue:

Crossroads GPS (Grassroots Policy Strategies)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered					

**Total Charges:**    \$ 22,244.50    Net

This broadcast time will be used by: Crossroads GPS

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☐ Yes                      ☒ No

# 842439

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Crossroads GPS, 1404 New York Ave. NW, Washington DC 20005  
Margee Clancey-Treasurer Steven Law- Board Chairman (703)989-6167

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:—

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.**

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 24 before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

10/18/12      [Signature]      703-299-1760  
Date      Signature      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted      ☐ Accepted in Part      ☐ Rejected  
[Signature]      Penne Marsh      NSC  
Signature      Printed Name      Title